
Retail / Services Wage and Employment Trending

Indiana's Workforce and Economy

Occupations associated with the leisure and hospitality industry are projected to have the highest number of job openings by 2014.

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Top 4 occupations with the highest projected number of job openings by 2014

	# Job opening by 2014	Indiana median wages	Region 6 average wages
■ Retail Salespersons	39,050	\$8.68	\$8.70
■ Cashiers	37,710	\$7.56	\$7.90
■ Waiters/Waitresses	32,050	\$6.42	\$6.62
■ Food Prep & Servers	30,760	\$6.93	\$7.57

Wayne County's median annual wage for all occupations: **\$9.00**

Sources: Indiana Business Research Center, IU Kelley School of Business and the Indiana Department of Workforce Development Occupations and Starting Wage Report

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As the number of job openings increase, so do the annual earnings for each occupation.

	<u>2003</u>	<u>2006</u>
■ Sales Managers	\$82,960	\$92,810
■ General/Operations Managers	\$81,430	\$91,510
■ Food Service Managers	\$36,580	\$43,000
■ Retail Salespersons	\$21,290	\$21,380
■ Cashiers	\$20,130	\$22,020
■ Waiters/Waitresses	\$14,590	\$14,990
■ Food Prep and Servers	\$16,340	\$16,950

Source: www.hoosierdata.in.gov/

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Retail and service occupations' wages can range from \$7.00 to \$44.00+ per hour depending on the level of experience and education, just like any other industry sector.
