

**ECONOMIC DEVELOPMENT CORPORATION  
OF WAYNE COUNTY, INDIANA  
Board Meeting Minutes  
Monday, December 3, 2018**

**BOARD MEMBERS PRESENT:** Barrett, Frame, Parker, Salazar, Templin, Warner, Witte, Yaeger

**BOARD MEMBERS ABSENT:** Golden, Jackson, Leisure, Russell

**STAFF PRESENT:** Shaffer, Doty, Mitchell, Geres

**GUESTS PRESENT:** Baldwin, Doug – Omen USA Plant Manager  
Burns, Denny – Wayne County Commissioner  
Crist, Duane – Indiana American Water  
Oler, Ron – Richmond Common Council / Ivy Tech  
Plasterer, Jeff – Wayne County Council / EIRPC  
Russell, Alan – Grace Sales and Engineering  
Solo, Pam – Omen USA HR Manager  
Sowers, George – EDC Attorney  
ThurLOW, Kim – Ivy Tech Community College  
Worrell, Ben – McGuire Sponcel (Omen's Consultant)

**CALL TO ORDER**

Board Chair Frame called the meeting of the Board of Directors of the Economic Development Corporation of Wayne County, Indiana to order at 4:02 p.m. on Monday, December 3, 2018 in the EDC board room.

**APPROVAL OF MINUTES**

Frame stated the minutes from the November 5, 2018 board meeting were on pages 2-4 of the board packet. *Motion by Witte, second by Barrett to approve the November 5, 2018 minutes as presented. Motion carried.*

**TREASURER'S REPORT**

**December 2018 Financial Report**

Parker provided the treasury report. He reported on being under budget \$4,994.46 MTD and under budget \$90,825.88 YTD. He reported line items 2212 – Printed Office Supplies and 2249 – In-House Supplies would need transfers. *Motion by Salazar, second by Witte to approve the November 2018 financials. Motion carried.*

**EDIT GRANT APPLICATIONS**

**A. EDIT Application #18-192**

Shaffer reported on EDIT Application #18-192 for Omen USA. They are expanding with plans to invest \$15M and create 200 new full-time positions. HR Manager Pam Silo, Plant Manager Doug Baldwin, and Location Advisory Consultant Ben Worrell were present to talk more about the project and company. *Motion by Parker, second by Witte to approve EDIT application #18-192 as presented. Motion carried.*

**B. EDIT Application #18-193**

Shaffer reported on EDIT application #18-193 for Grace Sales and Engineering. This is a new start-up company that will supply Envirotech Extrusions. Owner Alan Russell was present to talk more about the

company. He plans to invest \$1.1M and create 14 new full-time positions. *Motion by Barrett, second by Yaeger to approve EDIT application #18-193 as presented, with the added stipulation that grant not be paid out until the \$765,000 has been invested in 2019 due to this being a start-up operation. Motion carried.*

#### **COMMITTEE REPORTS**

**A. Nominating Committee** – Frame reported the committee met and has presented the following slate of officers to the board for approval:

Chair – Bob Warner

Vice Chair – Sayward Salazar

Treasurer – Randy Templin

Secretary – Larry Parker

He opened it up to receive other nominations from the board, and there were none. *Motion by Witte, second by Barrett to accept the slate of officers for 2019 as presented. Motion carried.*

**B. Executive** – Frame reported the committee met on 11/29 and reviewed EDIT applications and listened to an update on the Japan trip.

**C. Industrial Park** – Warner reported the committee also met on 11/29, received a WWRS update, discussed industrial park expansion, and received an update from Beals-Moore and Associates on MIP Phase I.

#### **EDC STAFF REPORTS**

**Geres** – Geres reported working on Project Franklin, both with the response B and helping prepare the webinar presentation of our community that she observed Valerie present to the company earlier in the day. She also reported working on the formatting for the slide show for the Japan trip, scheduling board orientation meetings and preparing for year end. She reported on the upcoming board changes: Chad Bolser would replace Paul Witte for the Wayne County Area Chamber of Commerce, Kyle Turner would replace Johnnie Barrett for the Centerville Town Council and Peter Zaleski would replace Josh Russell for the Wayne County Council

**Mitchell** – Mitchell reported having met with all Wayne County high schools. Three schools have or will be tested for WorkKeys – 15 at Northeastern, 20 at Western Wayne, and 36 at Hagerstown. She will also be coordinating testing with the Excel Center and Adult Education. She is starting to work on the spring schedule for Find a Job Fridays. She reported on a roundtable discussion held by the Excel Center with the employers in the customer service sector about building a pathway for the students of the Excel Center to gain employment with their companies upon graduation and to build upon their skills with certifications and/or training specific to their industry. She updated the board on regional stellar efforts with the Eastern Indiana Regional Planning Commission to be one of two who will be awarded funding – they are only one of five who are applying for the funding (originally one of six, but one dropped out.) The award will be announced on December 10<sup>th</sup>. She reported working with Beals-Moore and Associates on Phase I of the Midwest Industrial Park to make it more marketable. She reported on attending several community meetings, 3 BRE visits, and training on the Opportunity Zones, which Richmond currently has two zones.

**Doty** – Doty reported on the release of the first of three videos for Home in Wayne which feature Brian and Molly Whalen who made a decision to stay in Wayne County and make it their home. The next

video will target the low cost of living in Wayne County. The last video will feature Molly Whalen and her experience moving here. The first video garnered 2,100 views. She encouraged everyone to share and like the videos on social media. She reported on receiving another shipment of the Home in Wayne coasters and would be distributing them to area bars and restaurants for the holidays. She reported on finalizing the ad for the Livability magazine which the EDC partnered with the Tourism Bureau on and would send the message that Wayne County is a great place to visit and a great place to live. She continues to update the website and lastly reported on attending a 'Train the Trainer' session on crisis communication offered by the Wayne County Health Department.

**Shaffer** – Shaffer reported on being very busy with Project Franklin. The lead was acquired through the European American Investment Council, an association we belong to through our partnership with the East Central Indiana Regional Partnership. Shaffer was able to meet with the consultants directly at the last conference she attended. She also reported on the Japan trip she attended with Mayor Snow of the City of Richmond and Dyron Dabney of Earlham College here locally, Mindy Kenworthy of the ECIRP, and two other ED counterparts who belong to ECIRP and their mayors. She reported on visiting Unnan, Richmond's sister city, and eight new investment meetings, including three major OEMS: Subaru, Toyota, and Honda to establish relationships for the supplier networks. The State of Indiana has 280 Japanese companies and are #1 in the nation as far as FDI from Japan because of these relationships and initiatives.

## **OTHER BUSINESS**

### **Board Appointments**

Board Chair Tim Frame thanked our outgoing board members for their time and service to the EDC board of directors.

### **INDOT Discussion**

Vice Chair Robert Warner updated the board on a regional coordination and planning meeting at the INDOT Greenfield District office on 12/6 at 9:00 am and encouraged either participation or to relay items that needed addressed to him

## **ADJOURNMENT**

Frame adjourned the meeting at 4:45 p.m.

**NEXT BOARD MEETING – Monday, January 7, 2019  
at EDC of Wayne County, Richmond, Indiana at 4:00 pm**