

**ECONOMIC DEVELOPMENT CORPORATION
OF WAYNE COUNTY, INDIANA
Board Meeting Minutes
Monday, April 3, 2017**

BOARD MEMBERS PRESENT: Elzemeyer, Frame, Jackson, Leisure, Parker, Upchurch, Warner, Yaeger

BOARD MEMBERS ABSENT: Barrett, Russell, Salazar, Witte

STAFF PRESENT: Shaffer, Doty, Henry, Geres

GUESTS PRESENT: Plasterer, Jeff – Wayne County Council
Shuey, Mickey – Palladium-Item
Sowers, George – EDC Attorney

CALL TO ORDER

Board Chair Jackson called the meeting of the Board of Directors of the Economic Development Corporation of Wayne County, Indiana to order at 4:01 p.m. on Monday, April 3, 2017 in the EDC board room.

APPROVAL OF MINUTES

Jackson stated the minutes from the March 6, 2017 board meetings were on pages 2-4 of the board packet. *Motion by Parker, second by Elzemeyer to approve the March 6th, 2017 minutes as presented. Motion carried.*

TREASURER'S REPORT

Elzemeyer reported on being under budget \$13,204.73 MTD and \$28,063.23 YTD. He reported on items over budget for the month and year and stated they would catch up by the end of the year. He reported on account balances: operating - \$182,782.55, grant administration income - \$5,931.60, and escrow - \$5,034.54. *Motion by Leisure, second by Frame to approve the March 2017 financials. Motion carried.*

COMMITTEE REPORTS

- A. Finance** – Elzemeyer reported the finance committee met earlier in the afternoon and reviewed financials.
- B. Executive** – Jackson reported the executive committee also met earlier in the afternoon to discuss compliance on a sub-lease.
- C. Industrial Park** – Warner reported the industrial park committee met on March 23 and approved the signage and lighting plans presented by New Holland, discussed the WWRSD meeting, and gas lines at the Midwest Industrial Park.

EDC STAFF REPORT

Geres – Geres reported preparing for the move to the Depot, preparing for the annual meeting, working on business attraction project Pipeline with Shaffer, submitting a building for Project Woods, reaching out to employers to complete the local wage and benefit survey, assisting Henry at the two high school job fairs and joining the Wayne County Area Chamber of Commerce's Awards, Celebrations, and Events Committee.

Henry – Henry reported on presenting the Hoosier Opportunity site to high school students at the two job fairs put on by the Wayne County Area Chamber of Commerce’s Business and Education Committee. He reported 700 seniors attended between the two fairs and 58 employers attended. He reported on having 3 confirmed registrations for companies on the site and that DOT Foods would be the first company to create a spotlight video. He reported on attending a group discussion on educational alignment and how to bring all the groups together to work better with schools and employers. Lastly he reported on attending 7 BRE visits, 3 with Shaffer and 4 solo, and working with 5 companies on expansion projects and 9 on compliance.

Doty – Doty reported on working on the talent recruitment website for their marketing plan. She stated OnVine Media will handle the proposals for media, send out RFP, and vet their replies. She met with Irongate Creative and Valerie on the ad in the Indiana guide and also on the domain name and other marketing. She reported the food processing business case page was up and live on the website. Lastly she reported working on the 2016 annual report.

Shaffer – Shaffer reported on being very busy for the month of March and holding 3 site visits:

- Project Macon, a chemical distributor who is in their last stages of due diligence, will create 7 positions, and likely become a regional training center
- Project Pipeline, showed 2 existing buildings and would follow-up with tours on additional buildings
- Project Stormtrooper, considering a build-to-suit option in the Midwest Industrial Park, we are 1 of 3 sites under consideration and the top site in Indiana. She’ll be working with the developer on the final construction costs

She reported on feedback from Project Woods, that we were the only Indiana site with rail potential – a requirement for their project. She reported on spending a ½ day with Omen’s President and executive team. They went over the incentives so that they fully realize everything available to them and to help them take the next steps. She reported on hosting Japan executives with Mayor Snow. They were able to follow-up on discussions from the Japan trip. She reported on meeting with team members from the City of Richmond to reroute the ditch in lot 2 that Project Stormtrooper is considering. She spoke about the wastewater meeting involving WWRSD, Cambridge City, Dublin, and Mt. Auburn town councils, and Wayne County Commissioners. This is a working session to get out all of the information and get answers on the many unanswered questions – including why the WWRSD board chose the expansion option over the Connersville option. She also reported on attending four legislative sessions this year, two at IU East, one with Jeff’s EIRPC group, and 1 at the Indiana Chamber. She reported hearing from Mark Brunton Jr. that the brick work was done and the walls are being framed out. She said the Wayne Bank lease is in and approved by Sowers. She would turn it in once the lease with BHG First Realty Group was finalized.

OTHER BUSINESS

Shaffer presented everyone with a copy of the Indiana Livability guide – a free magazine produced through partnership with ECIRP. It has a 1-year shelf life with a 3 year commitment to produce guides in 2018 and 2019. Shaffer stated these would be distributed to the Tourism Bureau, local hotels, college campuses, and hopefully restaurants.

ADJOURNMENT

Jackson adjourned the meeting at 4:33 p.m.

**NEXT BOARD MEETING – Annual Meeting - Monday, May 1, 2017
at Forest Hills Country Club, Richmond, Indiana at 4:00 pm**